

# Rate Your Social Style



Rating 1/low - 10/high	Description #1
	I accept others, and I place a high priority on getting along.
	I am easy to get to know, and it's important to me that people like me.
	I try to minimize interpersonal conflict because I don't like confrontation.
	I like to give advice or counsel and help others. I often provide positive feedback regarding people's work and accomplishments.
	I have a deep sense of loyalty and dedication to those with whom I work and my peer groups.
	It's important for me to get things accomplished by establishing strong personal ties with others.
	I am process oriented and take pride in my ability to get things done.
	I take time to build relationships and seek feedback from others before I make decisions.
<i>Total</i>	
Rating	Description #2
	I am technically oriented, enjoy structure, certainty, and evidence before making a decision.
	I don't regularly take social initiative with others. I may remain guarded until a strong relationship has developed.
	I am deliberate, constrained, logical and I like to follow procedures.
	It's important to me to have enough time to process data, ideas, information and thoughts prior to providing my solutions or recommendations. I avoid making decisions based on my "gut" instincts.
	I take pride in approaching problems on the basis of facts and logic rather than emotion to create solid solutions.
	I avoid conflict with others and would rather work independently when problem solving.
	I am disciplined, quiet, unassuming, independent. I show little emotion.
	I pursue my goals once I've eliminated much of the risk and compiled data to support a decision or policy.
<i>Total</i>	
Rating	Description #3
	I can be dominant, strong-willed, straightforward, quick to act, and decisive.
	I am direct and to the point when dealing with others. I prefer to get down to business rather than engage in small talk.
	I like to initiate, control, and serve as my own motivator.
	I like to take charge of situations, so I can get things done quickly.
	I prefer to direct and coordinate the work of others, so things get done right.
	I like taking responsibility and making things happen.
	I don't hesitate to correct, to amend, to modify, or to confront others.
	I take risks and view problems or tasks as just another challenge.
<i>Total</i>	
Rating	Description #4
	I am assertive, inspiring and care deeply about people and things.
	I tend to be fun-loving, entertaining and talkative.
	I enjoy an audience and recognition. I don't mind being the center of attention.
	I like to think in big picture terms and not worry too much about details.
	I'm able to inspire and motivate others, I'm enthusiastic and ambitious. I'm creative and strategic.
	I thrive on a creative exchange of ideas with others and collaborating to get things done.
	I see the value in and I am comfortable taking the social initiative and spending time engaging in friendly conversation before moving on to the task at hand.
	I am a risk taker, competitive and spirited and sometimes I can get emotional when things are important to me.
<i>Total</i>	